

HotAir Network Group Melbourne, Florida Voice: 877-464-4742 www.hotairnetwork.com

## Best Western Westshore Hotel Stays Competitive with HotAir High-Speed Wireless Internet Access Tampa hotel installs wireless in

conference rooms and selected guest rooms.

TAMPA, FL - December 5, 2003 -- HotAir Network Group is pleased to announce that The Westshore Hotel, a Best Western property, has successfully implemented the HotAir solution for high-speed Internet access. The Westshore Hotel has 237 guest rooms and close to 8,000 square feet of conference space. HotAir supplies wireless coverage for selected guest rooms, common areas and conference rooms, as well as in Gaspar's Restaurant & Tavern. This will provide every guest and conference attendee with access to the Internet in order to check email, browse the Internet or connect to their corporate VPN.

"HotAir was a clear choice for our property. They quickly understood the unique construction of our property and our need to provide an initial capability that can economically grow to full coverage as demand increases," said Syed Raza, General Manager of the hotel.

The HotAir solution begins with the installation of a customized high-speed wireless network specifically configured to ensure the elimination of dead zones and provide secure, quality connections in every guest room. HotAir's solution includes a comprehensive set of marketing and sales support materials, 24x7 technical support and a wide range of equipment to support every guest's needs.

"The Best Western is a premier property in the Tampa business district. To stay competitive, initially they need a partial service to provide wireless to their conference area and selected guest rooms," said Steve Gould, President of HotAir Network Group. "Our solution fit Best Western's needs well - as their needs grow Best Western can expand its services to accommodate the increasing demand for access."

The addition of this site brings the total number of US HotAir hospitality properties to 19 in four states. In addition to Best Western, properties currently using the HotAir service include Holiday Inn, Sheraton, Radisson, Hampton Inn, Jameson Inn and Signature Inn.

## About HotAir

HotAir has quickly gained recognition for providing a comprehensive business solution for high-speed Internet access (HSIA) to the hospitality industry. They optimize the solution by providing a turnkey, low-maintenance network that has a minimal impact on hotel staff while providing associated support on a 24/7 basis. HotAir offers a complete HSIA package tailored to each customer's operational requirements, brand standards and other unique considerations, specializing in integrated solutions allowing remote management and support for customers. HotAir is rapidly advancing the future of high-speed wireless technologies through innovative solutions based on firm industry knowledge and dedicated installations. More information regarding HotAir's products and services can be found at www.hotairnetwork.com or by calling 877-464-4742.

## About Best Western

Best Western International Inc. is the world's largest hotel chain, with more than 4,100 independently owned and operated hotels. Based in Phoenix, Arizona, Best Western offers more than 310,000 quality guest rooms located in 80 countries and territories throughout North America, South America, Europe, Asia, Africa, the Middle East and the South Pacific. For more information, please visit their web site at <a href="http://www.bestwestern.com">www.bestwestern.com</a>.